



Zeeland Farm Services, Inc.

COMMODITY SOYBEAN DISCOUNT SCALE

EFFECTIVE SEPTEMBER 26, 2019

DISCOUNTS AND STORAGE RATES ARE SUBJECT TO CHANGE WITHOUT NOTICE!

MOISTURE (% OF PRICE DISCOUNT)			
13.0 OR LESS 0.00%			
13.1	-	13.5	1.00%
13.6	-	14.0	2.25%
14.1	-	14.5	3.50%
14.6	-	15.0	4.75%
15.1	-	15.5	6.25%
15.6	-	16.0	7.75%
16.1	-	16.5	9.25%
16.6	-	17.0	10.75%
17.1	-	17.5	12.25%
17.6	-	18.0	13.75%
Moisture over 18.0 % subject to rejection			

DAMAGE			
2.0 OR LESS \$ -			
2.1	-	3.0	\$ 0.03
3.1	-	4.0	\$ 0.06
4.1	-	5.0	\$ 0.08
5.1	-	6.0	\$ 0.12
6.1	-	7.0	\$ 0.16
7.1	-	8.0	\$ 0.20
8.1	-	9.0	\$ 0.24
9.1	-	10.0	\$ 0.28
Damage over 10.0 % subject to rejection.			

FOREIGN MATERIAL			
3.0 OR LESS \$ -			
3.1	-	4.0	\$ 0.03
4.1	-	5.0	\$ 0.05
5.1	-	6.0	\$ 0.08
6.1	-	7.0	\$ 0.12
over 7.0% subject to rejection			
CORN F.M.			
.49 OR LESS \$ -			
0.50	-	1.00	\$ 0.10
1.10	-	2.00	\$ 0.25
over 2.0% subject to rejection			
CEREAL GRAINS F.M.			
.49 OR LESS \$ -			
0.50	-	1.00	\$ 0.05
1.10	-	2.00	\$ 0.15
over 2.0% subject to rejection			
All F.M. in excess of 1% will be deducted from the gross weight.			

TEST WEIGHT (lbs/bu)			
54.0 OR ABOVE \$ -			
53.0	-	53.9	\$ 0.02
52.0	-	52.9	\$ 0.04
51.0	-	51.9	\$ 0.06
50.0	-	50.9	\$ 0.08
49.0	-	49.9	\$ 0.10
48.0	-	48.9	\$ 0.12

HEAT DAMAGE			
.2 OR LESS \$ -			
0.3	-	1.0	\$ 0.04
1.1	-	1.5	\$ 0.06
1.6	-	2.0	\$ 0.09
2.1	-	2.5	\$ 0.12
2.6	-	3.0	\$ 0.15
3.1	-	3.5	\$ 0.18
3.6	-	4.0	\$ 0.21
4.1	-	4.5	\$ 0.24
4.6	-	5.0	\$ 0.27
Heat Damage over 5.0 % subject to rejection.			

SPLITS			
20.1	-	25.0	\$ 0.0500
25.1	-	30.0	\$ 0.1000
30.1	-	35.0	\$ 0.2000
35.1	-	40.0	\$ 0.3000
Splits over 20.0 subject to rejection.			

OTHER DISCOUNTS			
COFO, HEATING		\$	0.10
INFESTATION		\$	0.10
MUSTY, SOUR		\$	0.10
STONES	REJECTION		
TREATED	REJECTION		

ALL SCALE TICKETS WILL BE MARKED EITHER SPOT SALE, CONTRACT, STORAGE OR WAREHOUSE RECEIPT.
PLEASE NOTIFY IMMEDIATELY IF THERE IS A PROBLEM!

PRICE LATER CHARGES : \$.12 PER BUSHEL PER MONTH PRORATED DAILY WITH A MINIMUM 3 MONTH STORAGE CHARGE.

DISCOUNTS ARE BASED ON NET BUSHEL.