



# ZEELAND FARM SERVICES, INC.

2525 84th Avenue  
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## NON-GMO SOYBEAN DISCOUNT SCALE

EFFECTIVE NOVEMBER 12, 2019

DISCOUNTS AND STORAGE RATES ARE SUBJECT TO CHANGE WITHOUT NOTICE!

MOISTURE DISCOUNT				
		Shrink	Disc	
13.0 OR LESS		0.0%	0	
13.1	- 13.5	.7 %	\$	0.050
13.6	- 14.0	1.4 %	\$	0.100
14.1	- 14.5	2.1 %	\$	0.140
14.6	- 15.0	2.8 %	\$	0.180
15.1	- 15.5	3.5 %	\$	0.230
15.6	- 16.0	4.2 %	\$	0.280
16.1	- 16.5	4.9 %	\$	0.330
16.6	- 17.0	5.6 %	\$	0.400
17.1	- 17.5	6.3 %	\$	0.450
17.6	- 18.0	7.0 %	\$	0.500
Moisture over 18.0 % subject to rejection				

DAMAGE				
2.0 OR LESS		0		
2.1	- 3.0	\$	0.03	
3.1	- 4.0	\$	0.06	
4.1	- 5.0	\$	0.08	
5.1	- 6.0	\$	0.12	
6.1	- 7.0	\$	0.16	
7.1	- 8.0	\$	0.20	
8.1	- 9.0	\$	0.24	
9.1	- 10.0	\$	0.28	
Damage over 10.0 % subject to rejection.				

FOREIGN MATERIAL				
3.0 OR LESS		0		
3.1	- 4.0	\$	0.03	
4.1	- 5.0	\$	0.05	
5.1	- 6.0	\$	0.08	
6.1	- 7.0	\$	0.12	
over 7.0% subject to rejection				

CORN F.M.				
.30 OR LESS		0		
0.31	- 1.00	\$	0.10	
1.10	- 2.00	\$	0.25	
over 0.30% subject to rejection				

CEREAL GRAINS F.M.				
.49 OR LESS		\$ 0.10		
0.50	- 1.00	\$	0.20	
any cereal grains subject to rejection				

All F.M. in excess of 1% will be deducted from the gross weight.

**ZFS reserves the right to reject any non-gmo soybean load containing any cereal grains**

TEST WEIGHT (lbs/bu)				
54.0 OR ABOVE		0		
53.0	- 53.9	\$	0.02	
52.0	- 52.9	\$	0.04	
51.0	- 51.9	\$	0.06	
50.0	- 50.9	\$	0.08	
49.0	- 49.9	\$	0.10	
48.0	- 48.9	\$	0.12	

HEAT DAMAGE				
.2 OR LESS		0		
0.3	- 1.0	\$	0.04	
1.1	- 1.5	\$	0.06	
1.6	- 2.0	\$	0.09	
2.1	- 2.5	\$	0.12	
2.6	- 3.0	\$	0.15	
3.1	- 3.5	\$	0.18	
3.6	- 4.0	\$	0.21	
4.1	- 4.5	\$	0.24	
4.6	- 5.0	\$	0.27	
Heat Damage over 5.0 % subject to rejection.				

OTHER DISCOUNTS	
COFO, HEATING	\$ 0.10
INFESTATION	\$ 0.10
MUSTY, SOUR	\$ 0.10
STONES	REJECTION
TREATED	REJECTION

SPLITS				
20.1	- 25.0	\$	0.1000	
25.1	- 30.0	\$	0.2000	
30.1	- 35.0	\$	0.3000	
35.1	- 40.0	\$	0.4000	
Splits over 20.0 subject to rejection.				

ALL SCALE TICKETS WILL BE MARKED EITHER SPOT SALE, CONTRACT, STORAGE OR WAREHOUSE RECEIPT. PLEASE NOTIFY IMMEDIATELY IF THERE IS A PROBLEM!

**PRICE LATER CHARGES :** \$ .12 PER BUSHEL PER MONTH PRORATED DAILY WITH A MINIMUM STORAGE CHARGE OF \$ .36 PER BUSHEL

DISCOUNTS ARE BASED ON GROSS BUSHELS.