



Zeeland Farm Services, Inc.

NON-GMO SOYBEAN DISCOUNT SCALE

EFFECTIVE SEPTEMBER 26, 2019

DISCOUNTS AND STORAGE RATES ARE SUBJECT TO CHANGE WITHOUT NOTICE!

MOISTURE (% OF PRICE DISCOUNT)		
13.0 OR LESS		0.00%
13.1	- 13.5	1.00%
13.6	- 14.0	2.25%
14.1	- 14.5	3.50%
14.6	- 15.0	4.75%
15.1	- 15.5	6.25%
15.6	- 16.0	7.75%
16.1	- 16.5	9.25%
16.6	- 17.0	10.75%
17.1	- 17.5	12.25%
17.6	- 18.0	13.75%
Moisture over 18.0 % subject to rejection		

DAMAGE			
2.0 OR LESS		\$	-
2.1	- 3.0	\$	0.03
3.1	- 4.0	\$	0.06
4.1	- 5.0	\$	0.08
5.1	- 6.0	\$	0.12
6.1	- 7.0	\$	0.16
7.1	- 8.0	\$	0.20
8.1	- 9.0	\$	0.24
9.1	- 10.0	\$	0.28
Damage over 10.0 % subject to rejection.			

FOREIGN MATERIAL			
3.0 OR LESS		\$	-
3.1	- 4.0	\$	0.03
4.1	- 5.0	\$	0.05
5.1	- 6.0	\$	0.08
6.1	- 7.0	\$	0.12
over 7.0% subject to rejection			

CORN F.M.			
.30 OR LESS		\$	-
0.31	- 1.00	\$	0.10
1.10	- 2.00	\$	0.25
over 0.30% subject to rejection			

CEREAL GRAINS F.M.			
.49 OR LESS		\$	0.10
0.50	- 1.00	\$	0.20
any cereal grains subject to rejection			

All F.M. in excess of 1% will be deducted from the gross weight.

ZFS reserves the right to reject any non-gmo soybean load containing any cereal grains

TEST WEIGHT (lbs/bu)		
54.0 OR ABOVE		\$ -
53.0	- 53.9	\$ 0.02
52.0	- 52.9	\$ 0.04
51.0	- 51.9	\$ 0.06
50.0	- 50.9	\$ 0.08
49.0	- 49.9	\$ 0.10
48.0	- 48.9	\$ 0.12

HEAT DAMAGE			
.2 OR LESS		\$	-
0.3	- 1.0	\$	0.04
1.1	- 1.5	\$	0.06
1.6	- 2.0	\$	0.09
2.1	- 2.5	\$	0.12
2.6	- 3.0	\$	0.15
3.1	- 3.5	\$	0.18
3.6	- 4.0	\$	0.21
4.1	- 4.5	\$	0.24
4.6	- 5.0	\$	0.27
Heat Damage over 5.0 % subject to rejection.			

OTHER DISCOUNTS		
COFO, HEATING		\$ 0.10
INFESTATION		\$ 0.10
MUSTY, SOUR		\$ 0.10
STONES	REJECTION	
TREATED	REJECTION	

SPLITS			
20.1	- 25.0	\$	0.1000
25.1	- 30.0	\$	0.2000
30.1	- 35.0	\$	0.3000
35.1	- 40.0	\$	0.4000
Splits over 20.0 subject to rejection.			

ALL SCALE TICKETS WILL BE MARKED EITHER SPOT SALE, CONTRACT, STORAGE OR WAREHOUSE RECEIPT. PLEASE NOTIFY IMMEDIATELY IF THERE IS A PROBLEM!

PRICE LATER CHARGES : \$.12 PER BUSHEL PER MONTH PRORATED DAILY WITH A MINIMUM 3 MONTH STORAGE CHARGE.

DISCOUNTS ARE BASED ON NET BUSHELS.