



# ZEELAND FARM SERVICES, INC.®

2525 84th Avenue  
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 Zeeland, MI 49464

800-748-0595 / FAX 616-772-7075

## NON-GMO SOYBEAN DISCOUNT SCALE

EFFECTIVE MARCH 28, 2018

DISCOUNTS AND STORAGE RATES ARE SUBJECT TO CHANGE WITHOUT NOTICE!

MOISTURE DISCOUNT				
		Shrink	Disc	
13.0 OR LESS		0.0%	0	
13.1	- 13.5	.7 %	\$ 0.040	
13.6	- 14.0	1.4 %	\$ 0.080	
14.1	- 14.5	2.1 %	\$ 0.120	
14.6	- 15.0	2.8 %	\$ 0.160	
15.1	- 15.5	3.5 %	\$ 0.200	
15.6	- 16.0	4.2 %	\$ 0.250	
16.1	- 16.5	4.9 %	\$ 0.300	
16.6	- 17.0	5.6 %	\$ 0.350	
17.1	- 17.5	6.3 %	\$ 0.400	
17.6	- 18.0	7.0 %	\$ 0.450	
Moisture over 18.0 % subject to rejection				

TEST WEIGHT (lbs/bu)				
54.0 OR ABOVE		0		
53.0	- 53.9	\$ 0.02		
52.0	- 52.9	\$ 0.04		
51.0	- 51.9	\$ 0.06		
50.0	- 50.9	\$ 0.08		
49.0	- 49.9	\$ 0.10		
48.0	- 48.9	\$ 0.12		

DAMAGE				
2.0 OR LESS		0		
2.1	- 3.0	\$ 0.03		
3.1	- 4.0	\$ 0.06		
4.1	- 5.0	\$ 0.08		
5.1	- 6.0	\$ 0.12		
6.1	- 7.0	\$ 0.16		
7.1	- 8.0	\$ 0.20		
8.1	- 9.0	\$ 0.24		
9.1	- 10.0	\$ 0.28		
Damage over 10.0 % subject to rejection.				

HEAT DAMAGE				
.2 OR LESS		0		
0.3	- 1.0	\$ 0.04		
1.1	- 1.5	\$ 0.06		
1.6	- 2.0	\$ 0.09		
2.1	- 2.5	\$ 0.12		
2.6	- 3.0	\$ 0.15		
3.1	- 3.5	\$ 0.18		
3.6	- 4.0	\$ 0.21		
4.1	- 4.5	\$ 0.24		
4.6	- 5.0	\$ 0.27		
Heat Damage over 5.0 % subject to rejection.				

OTHER DISCOUNTS				
COFO, HEATING	\$ 0.10			
INFESTATION	\$ 0.10			
MUSTY, SOUR	\$ 0.10			
STONES	REJECTION			
TREATED	REJECTION			

FOREIGN MATERIAL				
3.0 OR LESS		0		
3.1	- 4.0	\$ 0.03		
4.1	- 5.0	\$ 0.05		
5.1	- 6.0	\$ 0.08		
6.1	- 7.0	\$ 0.12		
over 7.0% subject to rejection				

CORN F.M.				
.30 OR LESS		0		
0.31	- 1.00	\$ 0.10		
1.10	- 2.00	\$ 0.25		
over 0.30% subject to rejection				

CEREAL GRAINS F.M.				
.49 OR LESS		\$ 0.10		
0.50	- 1.00	\$ 0.20		
any cereal grains subject to rejection				

All F.M. in excess of 1% will be deducted from the gross weight.

**ZFS reserves the right to reject any non-gmo soybean load containing any cereal grains**

SPLITS				
20.1	- 25.0	\$ 0.1000		
25.1	- 30.0	\$ 0.2000		
30.1	- 35.0	\$ 0.3000		
35.1	- 40.0	\$ 0.4000		
Splits over 20.0 subject to rejection.				

ALL SCALE TICKETS WILL BE MARKED EITHER SPOT SALE, CONTRACT, STORAGE OR WAREHOUSE RECEIPT. PLEASE NOTIFY IMMEDIATELY IF THERE IS A PROBLEM!

**PRICE LATER CHARGES :** \$.08 PER BUSHEL PER MONTH PRORATED DAILY WITH A MINIMUM STORAGE CHARGE OF \$.24 PER BUSHEL

DISCOUNTS ARE BASED ON GROSS BUSHEL.