



ZEELAND FARM SERVICES, INC.®

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COMMODITY SOYBEAN DISCOUNT SCALE

EFFECTIVE FEBRUARY 6, 2018

DISCOUNTS AND STORAGE RATES ARE SUBJECT TO CHANGE WITHOUT NOTICE!

MOISTURE DISCOUNT		
	Shrink	Disc
13.0 OR LESS	0.0%	0
13.1 - 13.5	.7 %	\$ 0.040
13.6 - 14.0	1.4 %	\$ 0.080
14.1 - 14.5	2.1 %	\$ 0.120
14.6 - 15.0	2.8 %	\$ 0.160
15.1 - 15.5	3.5 %	\$ 0.200
15.6 - 16.0	4.2 %	\$ 0.250
16.1 - 16.5	4.9 %	\$ 0.300
16.6 - 17.0	5.6 %	\$ 0.350
17.1 - 17.5	6.3 %	\$ 0.400
17.6 - 18.0	7.0 %	\$ 0.450
Moisture over 18.0 % subject to rejection		

DAMAGE			
2.0 OR LESS			0
2.1 -	3.0	\$	0.03
3.1 -	4.0	\$	0.06
4.1 -	5.0	\$	0.08
5.1 -	6.0	\$	0.12
6.1 -	7.0	\$	0.16
7.1 -	8.0	\$	0.20
8.1 -	9.0	\$	0.24
9.1 -	10.0	\$	0.28
Damage over 10.0 % subject to rejection.			

FOREIGN MATERIAL			
3.0 OR LESS			0
3.1 -	4.0	\$	0.03
4.1 -	5.0	\$	0.05
5.1 -	6.0	\$	0.08
6.1 -	7.0	\$	0.12
over 7.0% subject to rejection			

CORN F.M.			
.49 OR LESS			0
0.50 -	1.00	\$	0.10
1.10 -	2.00	\$	0.25
over 2.0% subject to rejection			

WHEAT F.M.			
.49 OR LESS			0
0.50 -	1.00	\$	0.05
1.10 -	2.00	\$	0.15
over 2.0% subject to rejection			

All F.M. in excess of 1% will be deducted from the gross weight.

TEST WEIGHT (lbs/bu)		
54.0 OR ABOVE		0
53.0 -	53.9	\$ 0.02
52.0 -	52.9	\$ 0.04
51.0 -	51.9	\$ 0.06
50.0 -	50.9	\$ 0.08
49.0 -	49.9	\$ 0.10
48.0 -	48.9	\$ 0.12

HEAT DAMAGE			
.2 OR LESS			0
0.3 -	1.0	\$	0.04
1.1 -	1.5	\$	0.06
1.6 -	2.0	\$	0.09
2.1 -	2.5	\$	0.12
2.6 -	3.0	\$	0.15
3.1 -	3.5	\$	0.18
3.6 -	4.0	\$	0.21
4.1 -	4.5	\$	0.24
4.6 -	5.0	\$	0.27
Heat Damage over 5.0 % subject to rejection.			

OTHER DISCOUNTS	
COFO, HEATING	\$ 0.10
INFESTATION	\$ 0.10
MUSTY, SOUR	\$ 0.10
STONES	REJECTION
TREATED	REJECTION

SPLITS		
20.1 -	25.0	\$ 0.0500
25.1 -	30.0	\$ 0.1000
30.1 -	35.0	\$ 0.2000
35.1 -	40.0	\$ 0.3000
Splits over 20.0 subject to rejection.		

ALL SCALE TICKETS WILL BE MARKED EITHER SPOT SALE, CONTRACT, STORAGE OR WAREHOUSE RECEIPT.
 PLEASE NOTIFY IMMEDIATELY IF THERE IS A PROBLEM!

PRICE LATER CHARGES : \$.08 PER BUSHEL PER MONTH PRORATED DAILY WITH A MINIMUM STORAGE CHARGE OF \$.24 PER BUSHEL

DISCOUNTS ARE BASED ON GROSS BUSHEL.